

Lee Wallace: One of the biggest mistakes I see homeowners make is assigning their benefits to a contractor, which allows that contractor to directly deal with the insurance company. We're not trying to have people sign away their benefits to us to try and get as much money as possible out of insurance. What we want to try and do is help people get what they deserve from their insurance company and we're more than willing to work with the adjusters to do so.

Joe McKenna: The way that we work with the insurance company is first to look after our client, go out there and make an assessment of the house. See how much damage has been done and help the client get the full value replacement for the roof.

Lee Wallace: We're working for the homeowner, we're not working for the insurance company. We're fair to everyone.

Joe McKenna: Some insurance companies are gonna want to try and pay as little as possible. It just seems the nature. Our job is just to work close in hand with both the client, our customer, and the insurance company. Insurance companies a lot of the time are going to want a break down of what it costs to replace the roof. So they'll ask us to cooperate with them to help itemize everything listed all out on what replacement items we're including in our bid.