

Speaker 1: People are looking for quality. I think most of the people that have dealt with Tip Top are not just looking for the cheapest price.

Speaker 2: We try and give value for the dollar. You want to pay 10,000 twice or do you want pay 12,000 once? And it can be as simple as that. But it depends on the size of the job and how long it's going to take. But we're very flexible with options to help people to secure a new roof.